

14th February, 2023

**To,**  
**BSE Limited**  
PJ Towers, Dalal Street,  
Mumbai 400 001

**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No. C/1, G Block  
Bandra-Kurla Complex, Bandra (East)  
Mumbai – 400 051

**Scrip code : 532707**

**Trading Symbol : DYNPRO**

Dear Sir,

**Sub : Presentation on the Unaudited Financial Results for the Quarter ended December 31, 2022**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a presentation on the Unaudited Financial Results of the Company for the Quarter ended December 31, 2022 for the results announced on 13<sup>th</sup> February, 2023.

The aforesaid presentation is also being hosted on the website of the Company, [www.dynemic.com](http://www.dynemic.com) in accordance with the Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please take the same on record.

Thanking you,

Yours faithfully,

**For Dynemic Products Limited**

**Varsha Mehta**  
**Company Secretary & Compliance Officer**

Encl : As above

**DYNEMIC PRODUCTS LTD.**

**Reg. office :** B 301, Satyamev Complex-1, Opp. Gujarat High Court,  
S.G. Road, Ahmedabad, 380060, Gujarat, India,  
E-mail : [info@dynemic.com](mailto:info@dynemic.com), Website : [www.dynemic.com](http://www.dynemic.com)  
Tel : +91-79-27663071, CIN : L24100GJ990PLC013866

**Unit – I :** 6401,6402,6415,6416,6400,6400/1 ,GIDC Estate, Ankleshwar 393 002  
**Unit – II :** 3709/6, 3710/1,3710/3, GIDC Estate, Ankleshwar 393 002  
**Unit – III :** D/3/3/1, GIDC Estate, Dahej 392 130

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# Dynemic Products Ltd.

**Investor Presentation**

**February 2023**

# Disclaimer



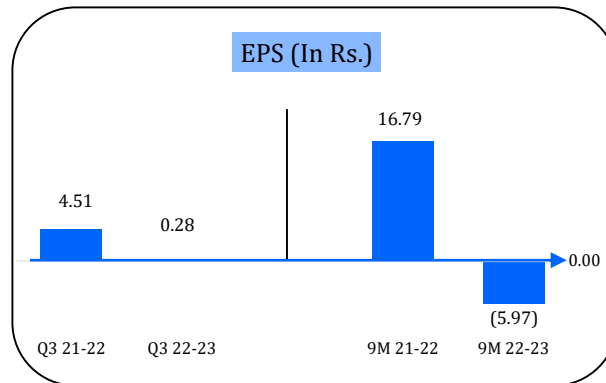
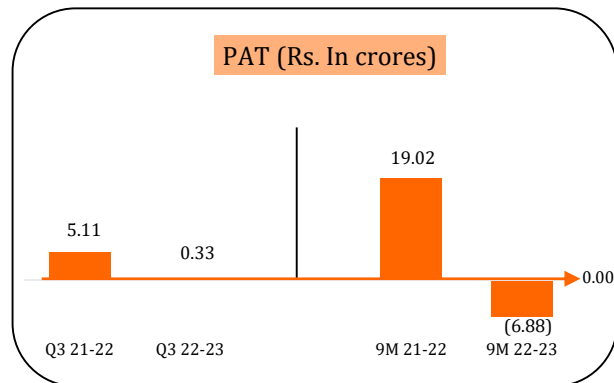
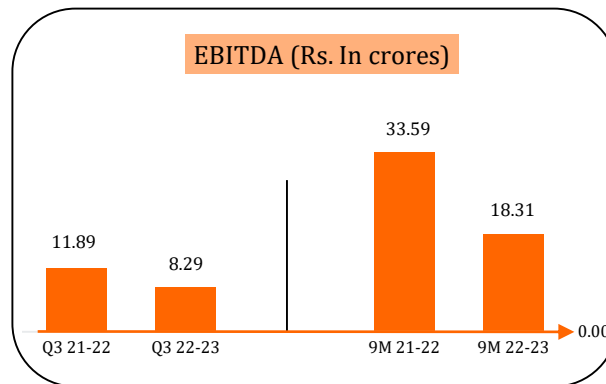
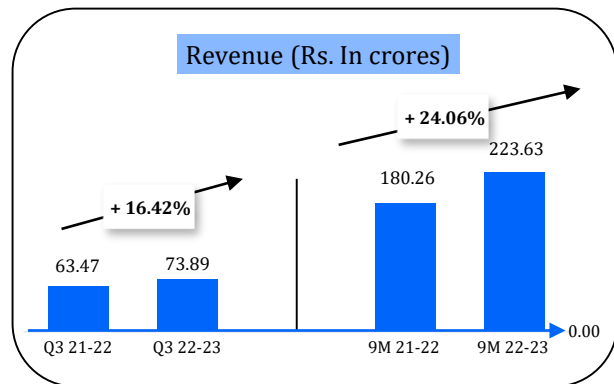
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This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner.

# Q3 22-23 Comparison with last year (Consolidated)



❑ With new added production capacity of Dahej plant, Revenue of the company is increasing and it will improve topline and gross margin figures from next quarter onwards.

❑ Profit after tax moderated due to higher finance costs and increase in depreciation on new capacities added at Dahej plant.

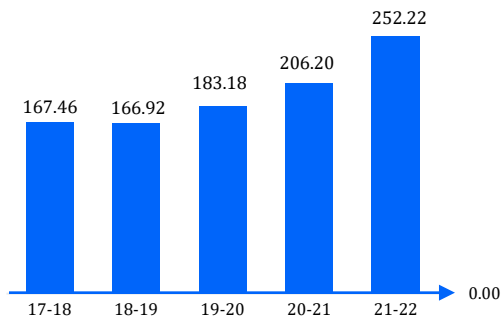
# Profit and Loss Statement (Consolidated)

(Rs in Lakhs)

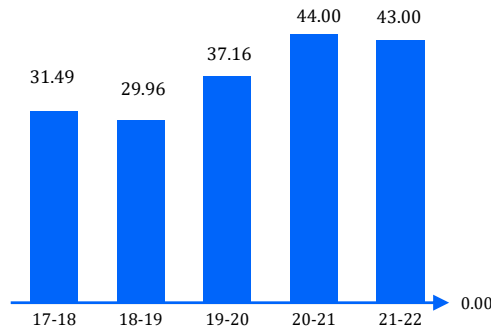
Particulars	Q3 22-23	Q2 22-23	Q3 21-22	9M 22-23	9M 21-22
Total income	7,389.36	8,445.89	6,347.44	22,363.25	18,025.73
<b>EBITDA</b>	<b>828.62</b>	<b>971.21</b>	<b>1,189.41</b>	<b>1,830.61</b>	<b>3,358.72</b>
EBITDA %	11.21%	11.50%	18.74%	8.19%	18.63%
Finance cost	371.01	451.93	214.00	1,251.49	468.40
Depreciation and amortization	422.57	421.69	367.42	1,260.84	729.24
<b>Profit Before Tax</b>	<b>35.04</b>	<b>97.39</b>	<b>607.99</b>	<b>(681.97)</b>	<b>2,160.88</b>
PBT %	0.47%	1.15%	9.58%	(3.05%)	11.99%
Total tax	2.46	0.63	96.81	5.58	258.92
<b>Profit After Tax</b>	<b>32.58</b>	<b>96.76</b>	<b>511.18</b>	<b>(687.55)</b>	<b>1,901.96</b>
PAT %	0.44%	1.15%	8.05%	(3.07%)	10.55%
<b>Basic EPS</b>	<b>0.28</b>	<b>0.84</b>	<b>4.51</b>	<b>(5.97)</b>	<b>16.79</b>

# Previous years Key Highlights (Consolidated)

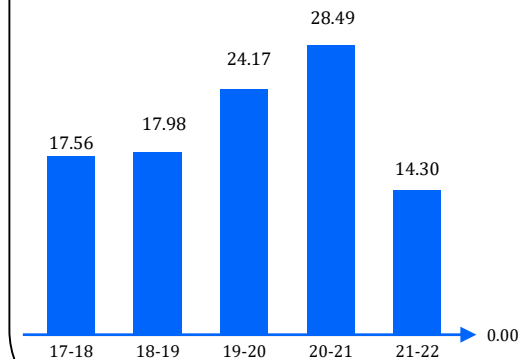
**Revenue (Rs. in crores)**



**EBITDA (Rs. In crores)**

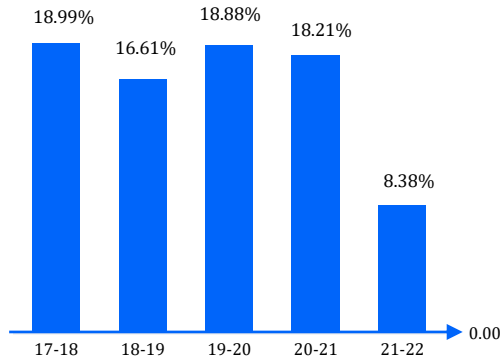


**PAT (Rs. In crores)**

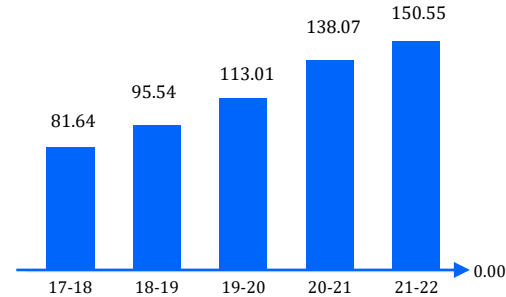


# Previous years Accounting Ratios (Consolidated)

**Return on Net Worth (%)**



**Net Asset Value per Equity Share (Rs.)**



- ❑ Revenue in Q3 21-22 was Rs. 63.47 crores and in Q3 22-23 is Rs. 73.89 crores. (increased by 16.42%)
- ❑ A marginal de-growth of 12% on QoQ basis due to reduce demand in Dye Intermediates business.
- ❑ After China reopening, we have noticed some positive movement in demand which will improve performance in coming quarters.
- ❑ Raw material cost seems to be stabilise and fuel cost like Industrial Gas price also have been ease down which will improve our product margins.
- ❑ Our CAPEX initiatives are well on track, and this will steer the performance momentum in the forthcoming period.
- ❑ We expect full benefit of our expansion program to unfold in FY24 and FY25 as we anticipate demand recovery from Q4 of the current fiscal year. Further, with the volume ramp-up for the new capacities coming in significantly in FY24 and FY25, while fixed costs will generally not increase significantly, the Gross profit to EBITDA conversion will improve in FY24 and beyond.





# Thank You !



Dynemic Products Limited

CIN: L24100GJ1990PLC013886

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